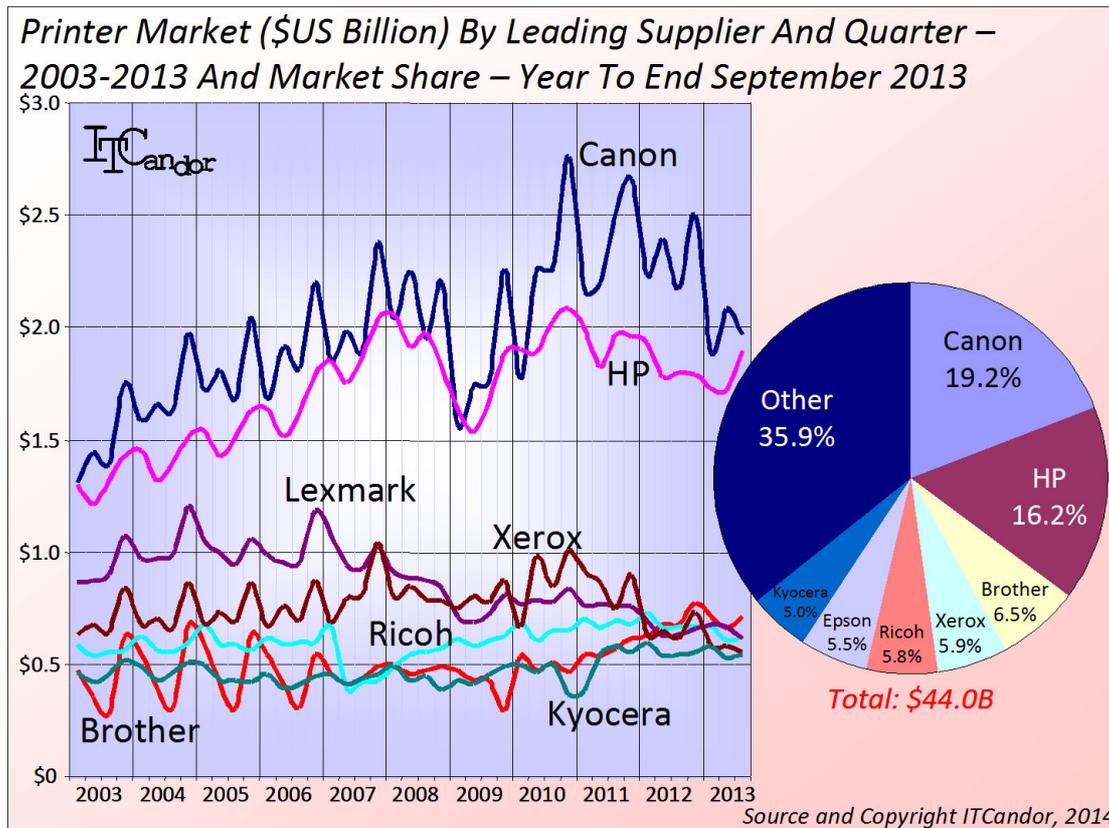


ITCandor Peripheral Tracker Fact Sheet

Our peripheral tracker is designed to help business planners in the vendor community keep abreast of the developments and sales in the peripherals market. Our data covers laser and ink jet printers, cameras, supplies, peripherals services and other hardware.



You will receive a quarterly data set for peripherals including the following elements:

- Revenues (\$m current)
- Net Profit (\$m)

Notes – all values at a country level can be quoted in local currency

- Supplier Headcount
- Unit shipment and installed base
- Period – quarterly and annually from Q1 2003
- Forecasts – quarterly and annually from Q1 2014 to Q4 2018
- Region – The Americas, Asia Pacific, EMEA
- Continent – The Americas, Asia Pacific, Europe, Middle East, Africa

- Country - Australia, Austria, Belgium, Brazil, Bulgaria, Canada, China, Czech Republic, Denmark, Egypt, Finland, France, Germany, Greece, Hungary, India, Iran, Ireland, Israel, Italy, Japan, Mexico, Netherlands, Nigeria, Norway, Other Americas, Other Asia Pacific, Poland, Portugal, Rest of Africa, Rest of Europe, Rest of Middle East, Romania, Russia, South Africa, Spain, Sweden, Switzerland, Turkey, UAE, UK, USA

Notes – customers can select from these countries for customised coverage

- Vendors - Apple, Brother, Canon, Cisco, Dell, Epson, Hitachi, HP, Konica Minolta, Kyocera, Lexmark, LG, Logitech, NEC, Océ, Oki Data, Olympus, Polycom, Ricoh, Samsung, Sony, Tandberg, Telecom Italia, Toshiba, Xerox, Other
- Dimension – Laser, Ink Jet, Camera, Other Hardware, Supplies, Peripheral Service

Our data set is supplied in Microsoft Excel Pivot table format, is updated quarterly and is available by the end of the second month following the quarter end (e.g. February, May, August and November)

Price - £4,900 for an annual subscription to this tracker including market data and forecast delivered in each quarter.

10	Period																					
11	Q103	Q203	Q303	Q403	Q104	Q204	Q304	Q404	Q105	Q205	Q305	Q405	Q106	Q206	Q306	Q406	Q107	Q207	Q307			
12	Revenue (\$m)	Canon	\$4,001	\$4,413	\$4,252	\$5,351	\$4,837	\$5,050	\$4,966	\$6,038	\$5,256	\$5,526	\$5,143	\$6,220	\$5,141	\$6,851	\$5,538	\$6,723	\$5,667	\$6,075	\$5,801	
13		Sony	\$2,461	\$3,230	\$3,356	\$4,924	\$3,127	\$3,571	\$3,624	\$4,927	\$3,078	\$3,493	\$3,462	\$4,318	\$2,771	\$3,422	\$3,547	\$4,585	\$2,954	\$3,898	\$3,832	
14		HP	\$5,802	\$5,962	\$5,894	\$6,116	\$6,451	\$6,110	\$6,338	\$6,665	\$6,963	\$6,664	\$6,946	\$7,059	\$7,290	\$6,991	\$7,207	\$7,696	\$8,137	\$7,971	\$8,334	
15		Samsung	\$506	\$507	\$481	\$433	\$613	\$644	\$646	\$650	\$696	\$682	\$691	\$719	\$682	\$680	\$766	\$788	\$726	\$724	\$817	
16		Ricoh	\$3,871	\$3,688	\$3,334	\$3,866	\$4,373	\$3,983	\$3,917	\$4,195	\$4,754	\$4,199	\$4,213	\$4,048	\$4,405	\$4,232	\$4,326	\$4,293	\$4,825	\$4,390	\$4,734	
17		Hitachi	\$6,560	\$5,199	\$5,199	\$4,152	\$4,152	\$6,221	\$6,791	\$6,230	\$7,453	\$5,717	\$6,525	\$5,685	\$7,096	\$6,036	\$6,941	\$6,272	\$6,836	\$5,723	\$6,884	
18		Epson	\$1,914	\$1,726	\$1,542	\$1,262	\$1,157	\$1,932	\$1,611	\$1,611	\$1,611	\$1,611	\$1,702	\$2,215	\$1,728	\$1,485	\$1,579	\$1,966	\$1,617	\$1,461	\$1,551	
19		Xerox	\$3,757	\$3,920	\$3,732	\$3,222	\$3,827	\$3,853	\$3,716	\$3,716	\$3,716	\$3,716	\$3,716	\$3,759	\$4,250	\$3,695	\$3,977	\$3,844	\$4,379	\$3,836	\$4,208	\$4,302
20		Brother	\$943	\$701	\$541	\$414	\$1,077	\$783	\$552	\$1,341	\$1,160	\$1,160	\$605	\$1,259	\$1,077	\$808	\$609	\$1,073	\$904	\$808	\$862	
21		Kyocera	\$610	\$557	\$605	\$72	\$652	\$574	\$678	\$662	\$662	\$669	\$558	\$601	\$517	\$544	\$586	\$607	\$547	\$579	\$579	
22		Logitech	\$248	\$172	\$237	\$7	\$252	\$252	\$436	\$354	\$354	\$371	\$519	\$420	\$343	\$449	\$602	\$459	\$372	\$622	\$622	
23		Konica Minolta	\$1,364	\$1,279	\$1,361	\$9	\$9	\$282	\$1,415	\$1,415	\$1,415	\$1,316	\$1,338	\$1,423	\$1,317	\$1,367	\$1,396	\$1,547	\$1,431	\$1,476	\$1,476	
24		Océ	\$437	\$516	\$485	\$7	\$763	\$763	\$910	\$917	\$906	\$792	\$910	\$906	\$983	\$945	\$1,072	\$965	\$1,047	\$1,036	\$1,036	
25		Apple	\$68	\$53	\$63	\$5	\$65	\$65	\$93	\$80	\$86	\$106	\$99	\$90	\$80	\$100	\$98	\$107	\$105	\$115	\$115	
26		Toshiba	\$413	\$813	\$843	\$4	\$852	\$1,012	\$3	\$571	\$846	\$806	\$861	\$833	\$600	\$675	\$640	\$1,215	\$1,717	\$761	\$1,386	
27		Lexmark	\$1,108	\$1,120	\$1,157	\$0	\$1,256	\$1,256	\$6	\$44	\$1,358	\$1,283	\$1,216	\$1,365	\$1,275	\$1,229	\$1,369	\$1,389	\$1,208	\$1,195	\$1,195	
28		Olympus	\$514	\$570	\$598	\$7	\$636	\$636	\$788	\$537	\$510	\$551	\$658	\$524	\$546	\$600	\$756	\$613	\$676	\$691	\$691	
29		Dell	\$77	\$147	\$232	\$2	\$436	\$436	\$11	\$576	\$900	\$614	\$641	\$697	\$689	\$697	\$716	\$730	\$737	\$747	\$784	
30		Polycom	\$93	\$99	\$110	\$8	\$119	\$119	\$11	\$147	\$143	\$144	\$156	\$156	\$156	\$160	\$173	\$187	\$193	\$234	\$240	
31		NEC	\$581	\$436	\$533	\$6	\$657	\$657	\$527	\$662	\$466	\$554	\$554	\$554	\$554	\$445	\$518	\$465	\$559	\$417	\$480	
32		Cisco	\$107	\$102	\$102	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	
33		LG	\$107	\$102	\$102	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	
34		Telecom Italia	\$178	\$207	\$207	\$1	\$167	\$167	\$209	\$149	\$149	\$149	\$149	\$149	\$149	\$149	\$149	\$149	\$149	\$149	\$149	
35		Oki Data	\$154	\$85	\$130	\$122	\$189	\$146	\$146	\$146	\$146	\$146	\$146	\$146	\$146	\$146	\$146	\$146	\$146	\$146	\$146	
36		Tandberg	\$48	\$53	\$56	\$67	\$68	\$77	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	\$68	
37		Other	\$3,022	\$3,148	\$3,290	\$3,848	\$3,740	\$3,660	\$4,008	\$3,847	\$3,847	\$3,847	\$3,847	\$3,847	\$3,847	\$3,847	\$3,847	\$3,847	\$3,847	\$3,847	\$3,847	
38	Units	Canon	11,885,241	14,649,411	14,283,642	17,827,789	16,061,831	16,681,574	16,673,574	20,033,186	17,443,807	18,244,244	17,777,504	2,620,289	2,759,762	2,324,024	2,772,772	3,333,333	3,333,333	3,333,333	3,333,333	
39		Sony	1,423,136	2,003,826	1,701,445	1,738,222	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	1,583,777	
40		HP	4,430,272	4,040,555	4,527,482	4,598,454	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	4,744,444	
41		Samsung	2,212,352	2,192,080	2,084,949	1,873,850	2,649,583	2,750,472	2,774,912	2,799,479	3,007,527	2,911,536	2,974,931	3,119,551	2,971,644	2,971,644	2,971,644	2,971,644	2,971,644	2,971,644	2,971,644	
42		Ricoh	4,740,009	4,066,593	4,158,494	4,007,408	4,898,573	4,241,162	4,100,078	4,233,284	5,291,574	4,389,629	4,366,874	4,071,504	4,934,476	4,413,201	4,415,244	4,225,078	5,235,241	2,893,369	3,061,967	
43		Hitachi	13,802,349	10,652,062	12,944,450	13,328,981	16,156,809	12,888,996	14,053,347	12,801,212	15,666,522	11,643,945	13,589,756	12,277,669	15,110,164	12,600,754	14,502,179	13,057,786	14,720,773	11,864,459	14,671,735	
44		Epson	3,893,307	3,534,647	3,629,878	5,055,923	4,343,157	3,922,152	3,106,753	4,834,550	3,752,667	3,570,764	3,513,762	4,624,134	3,503,703	3,022,604	3,249,766	4,131,994	3,251,653	2,955,352	3,173,148	
45		Xerox	695,186	653,088	695,390	698,988	635,390	680,188	628,285	652,790	624,838	693,919	668,308	719,411	692,292	635,307	643,434	650,864	619,399	602,324	582,513	
46		Brother	2,480,433	2,441,705	1,929,156	4,334,860	3,784,027	2,685,539	2,089,831	4,618,141	4,067,985	2,801,176	2,129,954	4,395,721	3,846,727	2,784,419	2,134,782	4,703,154	3,173,499	2,755,647	2,991,302	
47		Kyocera	885,965	872,797	1,006,116	1,052,045	846,313	830,110	936,847	970,991	852,146	819,473	895,017	860,620	839,971	768,007	833,410	849,027	785,454	767,979	845,084	